

# Berntson Porter Corporate Advisory

We provide M&A advisory services to founders, owners and management teams looking to transition their companies to the next phase of growth and ownership. Our senior level team brings a breadth of experience across a range of key disciplines, including investment banking and M&A advisory, public company CFO and corporate development roles, securities and M&A law, entrepreneurship, sales and marketing, and accounting.

## TYPICAL TRANSACTION CRITERIA

### SCALE

EBITDA: \$2-10M  
Valuation: \$10-100M

### OWNERSHIP

Founder Owned & Operated  
Second-Generation Family

### SITUATION

Enable Continuity & Expansion  
Owner/Operator Transition

## GEOGRAPHIC FOCUS

Pacific Northwest

## TRANSACTIONS SUPPORTED

Sell-side M&A / Business Sales  
Recapitalizations  
Divestitures  
Minority Sales  
Buy-side M&A / Acquisitions  
Growth Capital

## INDUSTRY FOCUS

Aerospace	Food Processing
Automotive	Manufacturing
Building Materials	Professional Services
Construction	Software
Distribution	Technology Services

## SENIOR TEAM EXPERIENCE

**60+**

CLOSED  
TRANSACTIONS

**\$2.2B+**

VALUE OF  
TRANSACTIONS CLOSED

**60+**

YEARS OF COMBINED  
EXPERIENCE

## CONTACT

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[Visit BPCAS Website](#)

# Berntson Porter Corporate Advisory

We work with leading Pacific Northwest companies across a variety of industries. Our approach to every transaction is centered around understanding our client's objectives, facilitating open communication, committing senior level attention and running a disciplined and competitive process.



**Accents & Interiors**

has been acquired by



**THE STERLING GROUP**

Berntson Porter Corporate Advisory served as exclusive sell-side advisor

November 2021



**YORKSTON**  
OIL COMPANY INCORPORATED

has been acquired by

**CHRISTENSEN**

Berntson Porter Corporate Advisory served as exclusive sell-side advisor

November 2021



**CRESCENT LIGHTING**

has been acquired by

**Private Investor**

Berntson Porter Corporate Advisory served as exclusive sell-side advisor

February 2021



**BARATZA**

has been acquired by

**Breville®**

Berntson Porter Corporate Advisory served as exclusive sell-side advisor

October 2020



**BROOKS APPLIED LABS**


has been acquired by



**IEH Laboratories & Consulting Group**


Berntson Porter Corporate Advisory served as exclusive sell-side advisor

August 2020



**JCH JOHANSEN**  
CONSTRUCTION COMPANY


has been acquired by



**UKPEAGVIK INUPIAT CORPORATION**



Berntson Porter Corporate Advisory served as exclusive sell-side advisor

March 2020



**DCG ONE**


has been acquired by

**CLAVIS CAPITAL PARTNERS** **DOBBS MANAGEMENT SERVICE, LLC**


Berntson Porter Corporate Advisory served as exclusive sell-side advisor

January 2020



**HIS**

has been acquired by



**LVL3**

Berntson Porter Corporate Advisory served as exclusive sell-side advisor

January 2019

## ADDITIONAL REPRESENTATIVE TRANSACTION EXPERIENCE



Concrete Products



Electrical Services



Precision Manufacturer



Industrial Technology



EDI Software



Legal Software & Services



DevOps Software & Services

Additional clients include advisory clients represented by BPCA principals at prior firms

