

We provide M&A advisory services to founders, owners and management teams looking to transition their companies to the next phase of growth and ownership. Our senior level team brings a breadth of experience across a range of key disciplines, including investment banking and M&A advisory, public company CFO and corporate development roles, securities and M&A law, entrepreneurship, sales and marketing, and accounting.

TYPICAL TRANSACTION CRITERIA

SCALE

EBITDA: \$2-10M Valuation: \$10-100M **OWNERSHIP**

Founder Owned & Operated Second-Generation Family

SITUATION

Enable Continuity & Expansion Owner/Operator Transition

GEOGRAPHIC FOCUS

Pacific Northwest

TRANSACTIONS SUPPORTED

Sell-side M&A / Business Sales
Recapitalizations
Divestitures
Minority Sales
Buy-side M&A / Acquisitions
Growth Capital

INDUSTRY FOCUS

Aerospace
Automotive
Building Materials
Construction
Distribution

Food Processing
Manufacturing
Professional Services
Software
Technology Services

SENIOR TEAM EXPERIENCE

70+

CLOSED TRANSACTIONS \$2.5B+

VALUE OF TRANSACTIONS CLOSED 60+

YEARS OF COMBINED EXPERIENCE

CONTACT

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We work with leading Pacific Northwest companies across a variety of industries. Our approach to every transaction is centered around understanding our client's objectives, facilitating open communication, committing senior level attention and running a disciplined and competitive process.



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